DEVELOPMENTS IN GREEK BANKING SECTOR BANKS' KEY BALANCE SHEET AGGREGATES & PROFITABILITY

A. BALANCE SHEET AGGREGATES - 2003

(% changes over previous year)

| | All b | anks | Greek commercial banks | | |
|------------------|--------|------|------------------------|------|--|
| | 2002 | 2003 | 2002 | 2003 | |
| Loans | 15.0 | 14.2 | 16.4 | 14.9 | |
| Own funds | (14.6) | 4.4 | (15.8) | 9.5 | |
| Deposits | 5.3 | 10.2 | 5.0 | 10.2 | |
| Deposits & repos | (8.0) | 4.1 | (2.2) | 3.5 | |
| Total assets | 4.0 | 7.1 | 4.2 | 5.8 | |

B. MARKET SHARES (%) IN BALANCE SHEET KEY AGGREGATES - 2003

| | As | Assets | | Loans | | Deposits | |
|---------------------------------|-------|--------|-------|-------|-------|----------|--|
| | 2002 | 2003 | 2002 | 2003 | 2002 | 2003 | |
| Greek commercial banks | 81.1 | 82.1 | 82.3 | 84.5 | 82.3 | 82.6 | |
| Foreign banks | 8.9 | 9.2 | 10.4 | 9.4 | 7.6 | 7.3 | |
| Cooperative banks | 0.5 | 0.6 | 0.8 | 0.9 | 0.6 | 0.7 | |
| Specialised credit institutions | 9.5 | 8.1 | 6.5 | 5.2 | 9.5 | 9.4 | |
| Total | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | 100.0 | |

C. INCOME STATEMENTS - 2003

(% of average assets)

| | Banks | | |
|------------------------------------|-------|------|--|
| | 2002 | 2003 | |
| Interest income | 5.1 | 4.7 | |
| Interest expenses | 2.7 | 2.0 | |
| Net interest income | 2.4 | 2.7 | |
| Non-interest income | 0.9 | 1.0 | |
| Operating expenses | 2.3 | 2.3 | |
| Pre- tax profits | 0.6 | 0.9 | |
| Pre- tax profits as % of own funds | 8.4 | 12.8 | |

Source: Annual report for the year 2003, Bank of Greece